

Michelle Randall, MBA

Dynamic and results-driven leader with track record of steering strategic and operational success across diverse sectors, from scientific research to business growth. Experienced in creating impactful public-facing communications, managing large-scale projects, and effectively communicating complex concepts to diverse audiences.

Professional Experience

IBS Center for Quantum Nanoscience (QNS) at Ewha Womans University

Seoul, South Korea

8/2016 to present

Director of Operations

Developed a world-class research center that allows "scientists to focus on the science," by managing both all non-scientific operations at QNS.

- Successfully led the retention and execution of a nearly \$80MM grant over 10 years.
- Actively promoted the QNS brand by ensuring quality scientific presentations, managing QNS communications, and promoting research results across multiple platforms.
- Fostered a culture of managerial excellence through comprehensive systems, training, and coaching.
- Transformed QNS into a global research hub by establishing international collaborations, managing a robust visitor program, and launching a Fellowship program.

Enriching Leadership International, San Jose, CA, USA

6/2002 to 8/2016

Principal, Management Consultant, Leadership Expert, Speaker, and Author

- Advised senior executives and their teams at Fortune 500 Companies and elected federal officials, enabling business growth and increased productivity.
- Developed an extensive portfolio of leadership-based intellectual property, including books and online programs.

Michelle Randall, MBA

- Top-rated contributor to Fast Company magazine, providing leadership insights and management guidance.
- Quoted in leading publications based in the US and around the world

AirSpeak, Morgan Hill, CA, USA

10/2000 to 5/2002

Vice President of Marketing

- Established and led all company marketing functions. Profiled and identified target market and developed marketing strategies. Member of the senior management team.

Hayward Lumber Company, Monterey, CA, USA

5/1997 to 10/2000

Director of Sustainability

- Boosted company profits through environmental product line sales and sustainable practices, requiring creativity and resilience to garner buy-in across multiple business functions.

Deutsche Telekom, Bonn, Germany

5-10/1996

International Business Contact Management, Acting Team Leader

- Planned and executed relationship-building exchanges between Deutsche Telekom's top executives and executives of multinational telecommunications corporations.

Education

Middlebury Institute of International Studies

1997

MBA in International Management

- Graduated with academic honors – Specialized in Environmental Management

University of California at San Diego

1992

BA – Sociology,

- Dean's and provost's honors recipient